



# Community University Education Purchasing Association

## Road Salt, Bagged Salt, Water Softener Salt and Liquid Calcium Chloride Contract

### Item A – Road Salt

Cargill Incorporated  
24950 Country Club Blvd.,  
Suite 450  
North Olmsted, OH 44070  
800-600-7258  
888-739-8705 FAX  
Jeanne Fredericy  
Mary Kleiner

Dumped \$44.81  
Piled \$48.31  
Pick-Up \$41.81  
Conveyed \$48.96  
22 Ton Min.  
Dumped, 200 Ton  
Min. Piled, 10 Ton  
Min. Pick-up

### Item B – Bagged Salt

Public Salt Co.  
2927 Harrisburg Rd., NE  
Canton, OH 44705  
330-454-7913  
330-454-7978 FAX  
Tim Salter  
Judy Ciesielczyk

25# \$3.32  
50# \$4.50  
80# (600 min.) \$7.49  
80# (no min.) \$7.76  
2 skids min. order  
\$50 tow motor charge  
2 skids min. order,  
1 skid \$40 min.del.  
charge

### Item C – Water Softener Salt

Public Salt Co.  
2927 Harrisburg Rd., NE  
Canton, OH 44705  
330-454-7913  
330-454-7978 FAX  
Tim Salter  
Judy Ciesielczyk

80# \$8.13  
40# \$4.50  
25# 3.00  
  
1 skid order-  
\$40 tow motor  
charge

### Item D – Bulk Water Softener Salt

No Bids

Softener salt and Crystal salt  
orders may be combined to  
meet 2 skid minimum order or  
truckload order.

### Item E – Liquid Calcium Chloride

Calcium Chloride Sales Inc.  
713 W. Main Street  
Grove City, PA 16127  
724-458-7591  
724-458-4250 FAX  
James McLean  
Sandy Bice

4200 gal. min.  
order \$0.99/gal.  
\*Split load charge -  
\$100/stop after 1<sup>st</sup>  
stop.

### Item F – Enhanced De-Icer

Cargill Incorporated  
24950 Country Club Blvd.,  
Suite 450  
North Olmsted, OH 44070  
800-600-7258  
888-739-8705 FAX  
Jeanne Fredericy  
Mary Kleiner

\$57.32/ton  
25 ton min. order

### Item G – Non-Chloride Liquid De-Icer/Anti-Icer

Road Solutions, Inc.  
5616 Progress Rd.  
Indianapolis, IN 46241  
888-888-3615  
317-244-8461 FAX  
Jay Walerstein  
Neil Bobson

4000 gal min.  
order - \$1.77  
540 gal min. order  
- \$4.48  
\*All Prices are Plus  
Freight

The price for Beet Juice (Ice  
Bite)of \$1.77 is for  
delivered loads of 4000-4500  
gallons.  
Partial tanker loads 1500  
gallons add .19 a gallon  
freight  
Partial loads of 2500 add \$.14  
a gallon freight  
Partial loads of 3500 gallons  
add \$.12 a gallon freight.  
Split loads equaling 4000  
gallons or more add \$125 per  
stop and price per gallon is  
\$1.77

TERM OF CONTRACT: 09/09/11 THROUGH 09/08/12. CUE reserves the right to renew this contract one year at a time if mutually agreed upon by the relevant parties.

CUE CONTACT PERSONS FOR QUESTIONS OR PROBLEMS:  
STEERING COMMITTEE REPRESENTATIVE

### CONTRACT ADMINISTRATOR

Andy Roth  
The University of Akron  
100 Lincoln St.  
Akron, OH 44325-9001  
330-972-7340  
FAX 330-972-5564